

MBA (PART TIME) COURSE STRUCTURE 2018-20

Trimester I (June – September 2018)	Trimester II (September – December 2018)	Trimester III (January – March 2019)
<ul style="list-style-type: none"> • Microeconomics (3) • Individual Dynamics & Leadership (3) • Marketing Management (3) • Financial Accounting and Analysis (3) • Information Systems for Management (3) 	<ul style="list-style-type: none"> • Group & Organizations Dynamics (3) • Macroeconomics (3) • Marketing Management II (3) • Cost & Management Accounting (3) • Statistical Analysis (3) 	<ul style="list-style-type: none"> • Strategic Management (3) • Operations Management (3) • Oral Communication (3) • Financial Management (3) • Human Resources Management (3)

2018-2019 Total No. of Credits: 15 per Trimester
Total Session: 100 per Trimester

Figures in bracket represent number of credits. Each full credit will be of 20 sessions. Each session of 1 hr & 30 min.
(1 Credit = 10 Hrs. Classroom Teaching)

Second Year (2018-2020)

Trimester IV (April 2019 – July 2019)		
<ul style="list-style-type: none"> • Decision Analysis & Modeling (3) • Research Methodology (3) 	<ul style="list-style-type: none"> • Enterprise Planning Systems (3) • Written Communication (1.5) 	<ul style="list-style-type: none"> • Advanced Corporate Finance (3) • Ethical Issues in Management (1.5)

Area	Trimester V (July – October 2019)	Trimester VI (October 2019 – February 2020)	Trimester VII (February – May 2020)
Finance	<ul style="list-style-type: none"> • International Finance (3) • Fixed Income Securities & Debt Markets (3) • Corporate Taxation (3) • Merger, Acquisitions & Corporate Restructuring (3) 	<ul style="list-style-type: none"> • Private Equity and Venture Finance (3) • Commercial Bank Management (3) • Investment & Portfolio Management (3) • Insurance & Risk Management (3) • Infrastructure Project Financing (3) 	<ul style="list-style-type: none"> • Hedge Funds & Private Equity Financing (3) • Real Estate Finance (3) • Fundamental & Technical Analysis (3) • Futures Options and Risk Management (3) • Strategic Cost Management (3)
Human Resource and Behavioural Sciences	<ul style="list-style-type: none"> • Organization Theory Structure & Design (3) • Industrial Relations & Labor laws (3) • Recruitment & Selection (3) • Behavioral Dynamics in Organizations (3) • Learning & Development (3) 	<ul style="list-style-type: none"> • Performance Management Systems (3) • Change Management & Organizational Development (3) • Compensation & Benefits (3) • International HRM (3) • Talent Management & Career Planning (3) 	<ul style="list-style-type: none"> • Organization Culture and Work – life Balance (3) • Strategic HRM (3) • HR Audit (3) • IT in HR (3)
Marketing	<ul style="list-style-type: none"> • Sales Management (3) • Consumer Behavior (3) • Market Research (3) • Brand Management (3) • International Marketing (3) 	<ul style="list-style-type: none"> • Customer Relationship Management (3) • Integrated Marketing Communications (3) • Service Marketing (3) • Retail Marketing (3) 	<ul style="list-style-type: none"> • Rural Marketing (3) • B2B Marketing (3) • Digital Marketing (3) • Sales Promotion (3) • Marketing Strategy (3)
Operations and Decision Sciences	<ul style="list-style-type: none"> • Advanced Method of Data Analysis (3) • Logistics Management (3) • Production Planning and Control (3) • Total Quality Management (3) 	<ul style="list-style-type: none"> • Modelling For Decision Making (3) • Supply Chain Management (3) • Project Management (3) • Manufacturing Strategy (3) • Materials & Inventory Management (3) 	<ul style="list-style-type: none"> • Lean Manufacturing (3) • World Class Manufacturing (3) • Managing Technology (3) • Advanced Supply Chain Management (3) • Service Operations Management (3)
Compulsory	<ul style="list-style-type: none"> • Corporate Social Responsibility (3) 	<ul style="list-style-type: none"> • Strategy Implementation (3) 	<ul style="list-style-type: none"> • Legal Environment of Organization (3)*

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