

# OVERVIEW

The School of Business Management, NMIMS Mumbai concluded one of the best placement seasons in its 39-year history, attesting SBM's reputation as one of the top 10 B-Schools in the country. Eminent companies exhibited unwavering trust in the calibre of the students by extending coveted offers and worthy profiles to the 2018-20 Batch of MBA and MBA HR. The institute hosted over 170 companies, concluding a comprehensive recruitment cycle for the students. The season set new milestones with 34% of the MBA and 45% of the MBA HR batch getting placed through PPOs. The institute expresses gratitude to its valued loyal recruiters for their unwavering support and to the new recruiters with whom we hope to build long-lasting relationships. The undivided faith shown by the corporates, supported by the quality of the students and their exemplary performance in all arenas justifies this successful final placement season.



## MESSAGE FROM DR. RAMESH BHAT



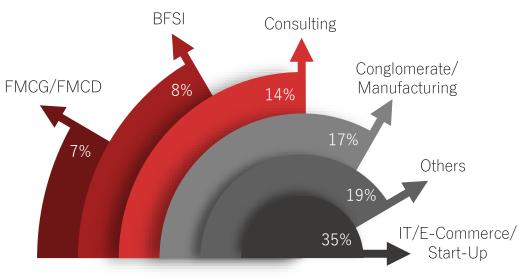
It is a matter of pride and honour to conclude one of the best placement seasons in the 39-year old legacy of SBM, NMIMS Mumbai. I express my gratitude to our loyal recruiters who have continuously put their faith in the mettle of our students and to our new recruiters, who have acknowledged the potential of our students and provided them with a plethora of opportunities. We strive to maintain the student quality assiduously through both, a stringent entrance procedure and a rigorous course curriculum. The meticulous composition of the case-based course structure has resulted in the continued rise in the offers extended by our recruiters. On behalf of SBM, I would like to thank our global alumni base, faculty, and management for their support and guidance in creating young future leaders.

Dr. Ramesh Bhat
Officiating Vice Chancellor – NMIMS Deemed to be University
Dean – SBM, NMIMS Mumbai
Provost – Management Education, NMIMS

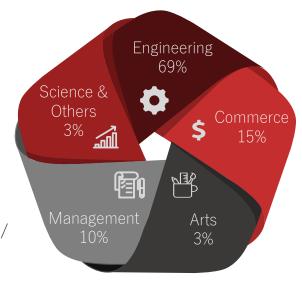
# BATCH PROFILE MBA 2018-20

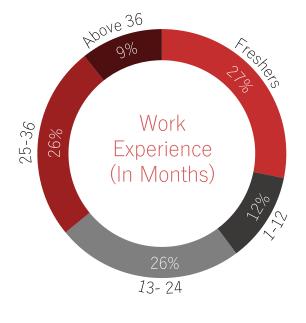


### Experience Background

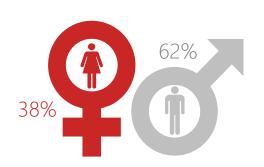


### Educational Background





Gender Ratio



Average Work Experience



18 Months

Average Age

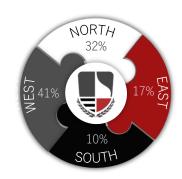


24 Years

Professionally Certified Candidates



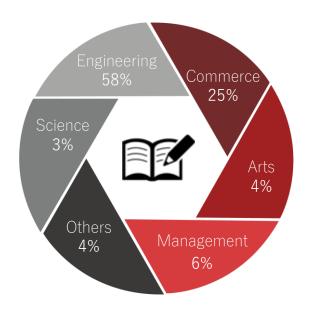
Geographic Diversity



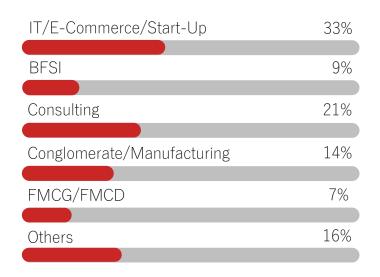
## BATCH PROFILE MBA HR 2018-20



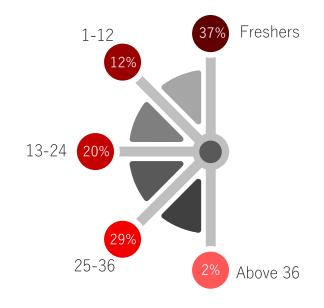
### Educational Background



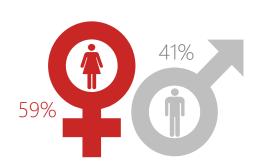
#### Experience Background



#### Work Experience (In Months)



#### Gender Ratio



Average Work Experience



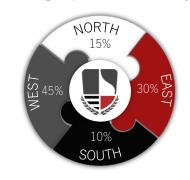
17 Months

Average Age



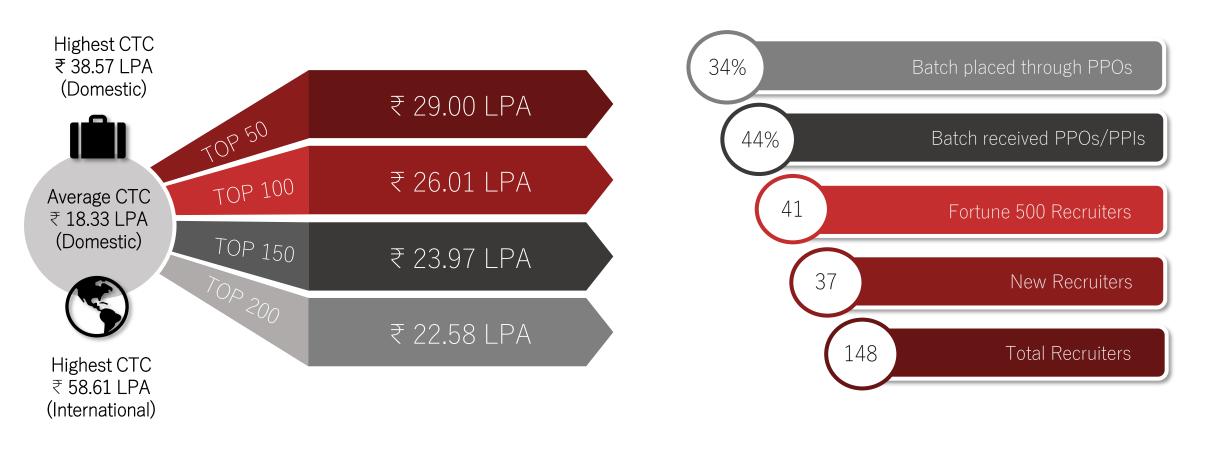
24 Years

#### Geographic Diversity



## MBA PLACEMENT STATISTICS





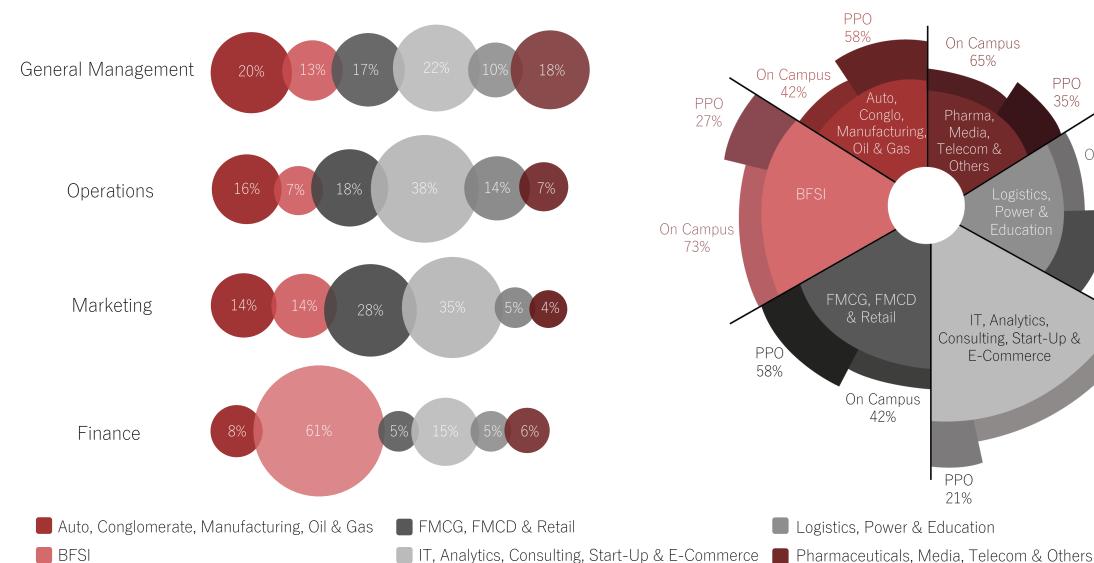
MBA Specialisations we offer

Marketing	Finance	Operations	General Management	IT and Analytics
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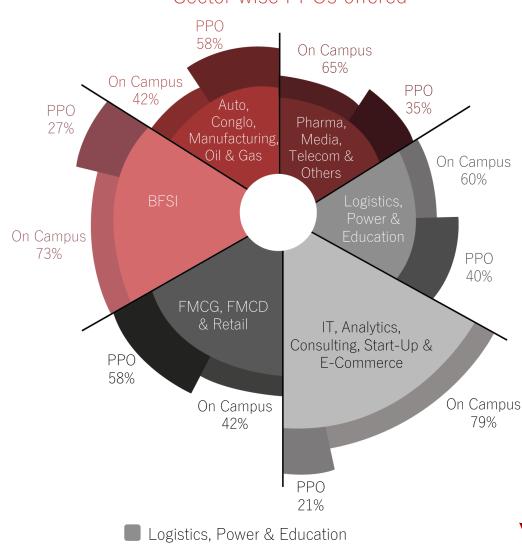




#### Sector details for students placed in each specialisation



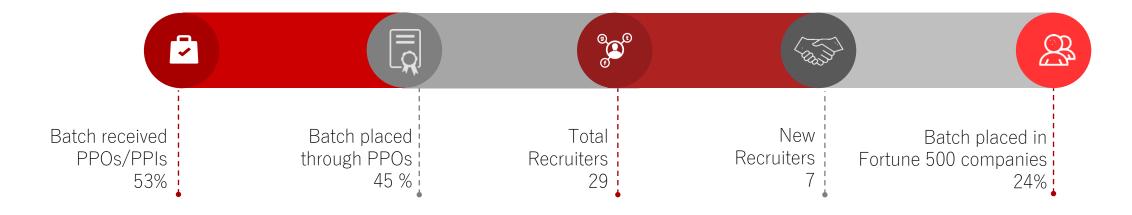
#### Sector wise PPOs offered



## MBA HR PLACEMENT STATISTICS



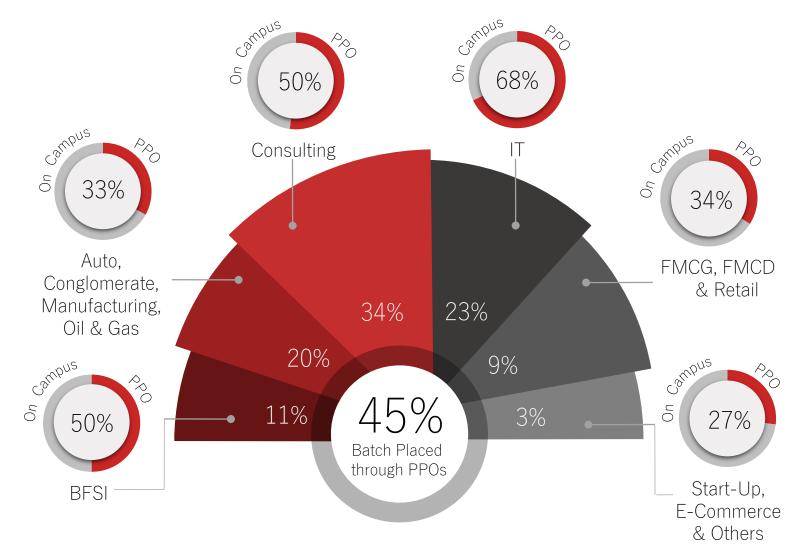




# MBA HR



### Students placed in various sectors and sector-wise PPOs offered







# MBA SECTOR-WISE COMPANIES





SCHOOL OF BUSINES MANAGEMENT MUMBAI

### FMCG, FMCD and Retail

FMCG, FMCD, and Retail companies showcased unwavering loyalty and immense faith in our students for the final placement season. We witnessed a plethora of companies offering sought-after roles across several divisions such as Marketing, Sales, Information Technology, Operations, General Management, Finance and Retail. A potpourri of admired leadership programs such as the Emerging Leaders Plus at TATA Consumer Products, Whirlpool Young Leaders Program, Aditya Birla Fashion Retail Limited STRIDE, and Mars Leadership Experience (MLE) was offered to the students.

ADITYA BIRLA	apollo	l Op asianpaints	BRITANNIA	CASIO	Dabur	IDECOR®	   Givaudan	TOO YUMM!	TTC Limited
Johnson-Johnson	ĽORÉAL	LOWE'S	marico	MARS	METRO	Pidilite	raymond	Signify	TATA CONSUMER PRODUCTS LIMITED (Formerly known as Tata Global Beverages Limited)
PEPSICO	<b>QUARRY</b>	U U TITAN	UNITED BREWERIES LIMITED	Whirlpool	wipro	mı	     		

Conglomerate, Auto, Manufacturing, Oil and Gas

Continuing a strong trend, major conglomerates bestowed their trust in the acumen of the students and recruited in large numbers. The Conglomerate, Automobile, Manufacturing, Oil and Gas sectors saw coveted roles being offered in the domain of Operations, General Management, Commercial Leasing, Sales and Marketing, and Corporate Information Technology. Remarkable flagship programs were offered to the students like the Baker Hughes ASPIRE Leadership Development Program, Mahindra Rise Group Management Cadre, Reliance Industries Limited RALP Leadership role, and Eaton Sales and Marketing Center Leadership Development Program (SMCLDP). General Electric offered their coveted leadership roles like Digital Technology Leadership Program (DTLP) and Financial Management Program (FMP).

ashirvad	Baker Hughes	<b>©Castrol</b>	Crompton	Curining	DS GROUP	Powering Business Worldwide	Godrej   Godrej & Boyce	GREAVES SINCE 1859
Honeywell	LARSEN & TOUBRO	<b>Mahindra</b> Rise.	\$ MARUTI SUZUKI	<b>Piramal</b>	PRINCE"	Reliance Industries Limited Growth is Life	TATA MOTORS	Tolaram Group
UltraTech	†	1————— I	 				 	

### Banking, Financial Services and Insurance





SBM, NMIMS Mumbai has been a preferred destination for all top league financial players in the industry, highlighting the acumen of the students. The sector saw a maximum number of offers being made in a plethora of functions. Niche roles such as Credit Risk, Enterprise Credit & Fraud Risk Management, Wealth Enterprise, Valuation, ICG Risk Analyst, Advisory, Rating, Research, Infrastructure Advisory, Portfolio Valuation, Financial Valuation, CIMD Product, Risk, Corporate Treasury, Securities, Liquidity Risk, Services, Basel, Product Risk Analyst, Equities, Financial Risk Management, and Market Risk Analyst were offered. Other top roles included Investment Banking, Global Banking and Markets Analyst, Financial Operations, Finance & Accounting, Senior Analyst in Rating, Credit Policy Manager, Business Analyst, Asset and Wealth Management, Treasury, Corporate Risk, Financial Associate, and Strategic Business Change Analyst. Leadership programs such as Axis Ahead, ICICI Prudential Business Leadership Program, and MAX Life Insurance Future Leader Program were offered to the students.

ADITYA BIRLA CAPITAL	AMERICAN EXPRESS	AXIS BANK	     Bank of America *** 	Bank of America Merrill Lynch	BlackRock.	ARE Ratings	C+NTRUM	citi	CRISIL An S&P Global Company
DE Shaw & Co	DUFF&PHELPS	Edelweiss Tokio  zindagi unlimited	Emkay of the success	Goldman Sachs	HDFC BANK We understand your world	homefirst Well lake you home	HSBC	<b>Picici</b> Bank	PICICI PRUDENTIAL TO
OICICI Securities	ICRA A MODOVYS INVESTORS SERVICE COMPANY	IDFC FIRST Bank	IndiaFirst LITE INBURANCE	IndusInd Bank	Indus Valley Partners	J.P.Morgan	kotak Kotak Mahindra Bank	<b>kotak</b> life	<b>₩</b> MARSH
MARSH & MCLENNAN COMPANIES	MAX	MIRAE ASSET Capital Markets	I I Morgan Stanley I	I MSCI⊕	NOMURA	**RELIGÂRE Values that bind	SOCIETE GENERALE	TATA AIA LIFE INSURANCE	<b>☞</b> TresVista

### Logistics, Power and Education

Carrying forward the endowment of the institution, distinguished organizations from across the Logistics, Power and Education sectors witnessed a rise in the number of students recruited. The NMIMS Mumbai final placement season facilitated the students to achieve a wide range of roles across several divisions. Major roles offered to the students included Category Manager, Sales and Marketing Trainee, Operations Manager, and Financial Planning Analyst.

















### IT, Analytics, Consulting, Start-Up and E-Commerce





Prominent firms in the Information Technology, Analytics, Consulting, Start-Up and E-Commerce sectors participated in the final placement process with zeal and made a colossal impact by offering coveted roles such as Project Manager, Business Analyst, Data Consultant, Functional Consultant, Solution Engineer, Inside Account Representative, Digital Consultant, SAP Consultant, Talent Analyst, Research Associate, Business Analyst in Data & Architect, Account Manager, Catalogue Manager, Compliance Manager, Sales Specialist, Capacity Optimization Analyst, and Product Manager. These roles were offered in the field of Digital Marketing, Pre-sales, Corporate Finance, Pricing, Operation, Software Development, Consulting, Enterprise Services, Financial Risk Management, Marketing and Data Analysis. Esteemed leadership programs like Accenture Talent Accelerator Program, Cisco Project Specialist Program, Hexaware Technologies HFL Program and SAP IMPACT were offered to the students.

accelya	l accenture	amazon	     BAIN & COMPANY ④	puijio	l Capgemini♠	carwale	cisco	Cognizant	DELL
Deloitte.	)(EXL	Building a better working world	GEMINI SOLUTIONS	<b>g</b> enpact	Google	Gramener Insights as Stories	Hashed <mark>in</mark>	HCL	<b>†i</b> . HEXAWARE
(III)	IBM	info <b>edge</b>	√7 KORN FERRY	KPMG	L&T Technology Services	Let's Solve	magicbricks	Michael Page	Microsoft
Native	netscribes	8	OLA	POSITI>E MO>ES	Cloud   Digital   Operations	salesforce	SAP	Tredence Connect the Dots	<b>vm</b> ware <sup>*</sup>
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Pharmaceuticals, Media, Telecom and Others

Pharmaceuticals, Media, Telecommunication and Other sectors witnessed paramount companies for the final placement season. Highlighting the streak of confidence shown in our students, the recruiters offered admired roles across divisions like Sales and Marketing, Operations, Consulting, Product Management, and General Management. Leadership roles like Merck Operations Leadership Development Program (OLDP) and VOIS Discover Graduate Program were offered to the students.

















## MBA HR COMPANIES





The MBA Human Resources program has grown exponentially since its commencement because of the steadfast faith that companies have shown in our students. A significant mix of companies from various sectors participated in our final placement season to offer roles across various divisions like Talent Management, Learning & Development, Recruitment, Talent & Engagement, Innovation, and HR Centre of Excellence. The students were offered prestigious roles such as HRBP – Human Resource Business Partner, HR Generalist, Talent Acquisition, Plant HR, Talent Analyst, Workforce Advisory Consultant, Corporate HR, Campus Engagement, Employee Relations, Associate Consultant HR, Consultant, Digital Operations, and Research Associate. Reputed leadership programs like Reliance Industries Limited RALP and TATA Consumer Products Emerging Leader Plus were offered.

ADITYA BIRLA CAPITAL	ADITYA BIRLA	Amrop India Leaders For What's Next	Capgemini	Cognizant	Cummint	DCM SHRIRAM	Deloitte.	Dradfissgar (The Prite of Inda)	Building a better working world
genpact	GOODEJ & BOYCE	I; Hero	Honeywell	IBM	<b>Picici</b> Bank	IKS HEALTH Guelly Practice, Guelly Care.	$\langle   7$ korn ferry.	LARSEN & TOUBRO	Michael Page
Native	₹ PharmEasy	Firamal	POSITI>E MO>ES	Reliance Industries Limited Growth is Life	TATA CONSUMER PRODUCTS LIMITED (Formerly known as Tata Global Beverages Limited)	vedanta transforming elements	WELSPUN GROUP Leading Tomorrow Together	wipro	   







#### COMPETITIONS - WINNERS AND FINALISTS 2019-20





V-Guard Big Idea B-Plan Contest

National Finalists



HUL TechTonic

National Finalists



CFA Research Challenge

National Finalists



International Finalists



ABFRL Madura Hackathon

National Winners



Asian Paints CANVAS

National First Runners Un



Xiaomi Summit

National Finalists



J&J Quest Season 7

National Finalists



Hero Campus Challenge S5

National Finalists



Google Case Challenge 2019

National Winners



Swiggy SURGE

National Winners



L'Oréal Brandstorm 2019

National First Runners Up



Asian Paints Chain Reaction

National Finalists



**ACTapult Case Study** Competition

**National Finalists** 



Samsung E.D.G.E.



ABGLP Woo Me

Season 2

National Winners

OYO)THE CATALYST

OYO The Catalyst

National Winners

O OLA

CAMPUS CONNECT

Ola Campus

Connect Challenge

National

Second Runners Up

SEASON 12

Mahindra War Room

Season 12

CARPE DIEM

HUL

Carpe Diem Season 6 National Finalists

National Finalists

UltraTech India Next 2019

National Winners



LogiQuest Season 4

National Winners



HUL L.I.M.E

National Second Runners Up



Baiai Finserv Atom (Season 2)

National Finalists



Reliance TUP 5.0

National Finalists



Global Challenge 2019 Entrepreneurs with purpose

RB Global Challenge





SCHOOL OF BUSINESS MANAGEMENT

### AWARDS AND RANKINGS 2019-20

#### BW BUSINESSWORLD

Ranked 3 in BW Business World B-School Survey (Private)

Ranked 4 in India Today (Private B-Schools)



Ranked 5 in Dare2Compete (Most Competitive B-School)

### **Business Today**

Ranked 9 in Business Today India's Best B-Schools

### **Business Today**

Ranked 4 in Business Today (Best B-School Private)



Ranked 4 in Outlook-ICARE Top Private MBA Institutions



Ranked 6 in EducationWorld India Private B-Schools



Ranked 9 in India Today India's Best B-Schools

# PLACEMENT TEAM





#### PLACEMENT OFFICE

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#### PLACEMENT COMMITTEE



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Top row (left to right) - Dharmil Joshi, Nitish Adlakha, Ajay Sahoo, Jigyesh Dave, Vansh Parikh, Sagar Gudi, Aditya Kashyap, Aditya Johari, Dhairya Hirani, and Anant Ved. Bottom Row (left to right) - Nikhil Upadhya, Amandeep Kaur, Shravan Kumar Madamsetty, Shalini Ghosh, Oindrila Dhar, Harshika Kher, Ridhima Dutta, Kishan Panigrahi,

Prakhar Maheshwari, Vinit Raichandani, Biswadip Roy, Tushar Gupta and Srihero Yennana.