SCHOOL OF BUSINESS MANAGEMENT

Executive MBACOURSE STRUCTURE 2018-20

Compulsory Courses		
Strategy Formulation	Corporate Finance II	
 Legal Environment of Business 	Individual Dynamics & Organization	
Strategy Implementation	Group & Organization Dynamics	
Business Research Methods	Human Resource Management	
Written Communication	Leadership & Corporate Accountability	
Oral Communication	Information Systems for Management	
Global & Macroeconomic Environment	Customer Acquisition & Retention	
Economics of Strategy	Marketing Planning	
Financial Accounting	Digital Marketing	
Analysis of Financial Statements	Statistical Analysis for Business Decisions	
Management Accounting & Control	Decision Analysis and Modeling	
Corporate Finance I	Managing Business Operations	

Electives

Finance

International Finance	Mergers, Acquisitions and Corporate Restructuring
Investment Analysis and Portfolio Management	Financial Institutions & Markets
Strategic Cost Management	Commercial Bank Management
Wealth Management	Project Finance
Futures Options & Risk Management	

Human Resource Management

Employee Relations & Labor Laws	Strategic HRM
Talent Management	Change Management & Development
Performance Management	Emotional Intelligence-Developing Abilities for
Organization Theory, Structure & Design	Superior Performance
Compensation & Benefits	Learning & Development

Information System

Business Intelligence & Data Mining	Managing IT Project
• Digital Strategy for Transforming Business	Business Dynamics of Information & Communication
LoT and Emerging Technologies	Technology Industry
Generating Business Values Through IT	Enterprise systems and Analytics
Business Analysis	Big Data Strategy and Technology Innovation

Marketing

Consumer Behaviour	Customer Relationship Management
International Marketing	Marketing Strategy
Sales & Distribution Management	Brand Management
B2B Marketing	Marketing Research & Analytics
Service Marketing	

Operations

 Advanced Method of Data Analysis 	Supply Chain Management
Service Operation Management	Total Quality Management
Logistics Management	Project Management
 Production, Planning & Control 	Manufacturing Strategy
Modeling for Decision Making	