



**Devotion
Dedication
Determination**

10th PGCBM

Post Graduate Certificate in Business Management





*Somewhere in the night a quiet professional is waiting.
He does not care that he is tired.
That his hardened body is sleep deprived.
He is unbroken and vigilant in his task.*

*Somewhere this warrior is the final tripwire.
He has trained all his life in brutal conditions day and night.
This barren and desolate world is his home.
He lives and survives by an ancient Creed.*

*Somewhere this weapon of war will not ask nor give quarter.
He thrives on the mission and completing his objective.
That he allows the taste of fear to motivate his actions.
He is...the final option.*

– Mingo Kane

Author of "Scars of The Prophet"



SVKM's NMIMS

SVKM's NMIMS is a centre par excellence for learning and nurturing excellent talents in management, technology, science and other emerging areas of higher education. NMIMS is an academic fraternity dedicated to the motto of “Transcending Horizons”, which believes in continuous raising of the standards in its pursuits of excellence. An Institute where the mission is to be a global, socially conscious and integrated school of management, contributing towards management development, both in India and abroad.

NMIMS's stress on keeping the curriculum concurrent with the dynamics of ever evolving global business environment and economic realities makes it truly distinguished, educational center benchmarked with the best in the world. The Institute undertakes a diverse range of academic activities aimed at creation, dissemination and application of management knowledge and practices.

The Institute has state-of-the-art computing and classroom facilities, supported by an extensive library of books, journals, films and databases. Besides the focus on developing managerial competence among the students through acquisition of specialized knowledge and skills, the Institute emphasizes the importance of developing the values of discipline, dedication and commitment amongst all participants.



Message from Vice Chancellor

Every year a number of officers leave Armed Forces to begin a new life out of uniform. As much as officers eagerly await this transformation, the transition is not easy. There are social and cultural changes to be negotiated and an officer needs to learn a new set of skills that will prepare him for the fresh challenges that he or she must face. Indeed his/her entire persona has to undergo a subtle shift before he/she is ready to step into a new life. Officers in the defence forces are selected through a rigorous process designed to separate the grain from the chaff. The tough training and regimen that follows thereafter imbibes certain qualities for a lifetime. NMIMS has recognized the inherent strengths of defence officers and has designed a course that leverages these qualities to create a free and frank learning platform that takes them through the essentials of management.

It is my firm belief that the training imparted by NMIMS, when built upon the bed rock of discipline makes for a winning combination that will stand the participants of defence batch in good stead in their future careers.

I wish all the course participants the very best in their endeavours.

Dr. Rajan Saxena

Vice Chancellor, NMIMS, Mumbai



Message from Dean

NMIMS Mumbai has been a consistent performer, securing a high ranking in any survey of Business Schools in India. This prestigious listing has been possible due to the hardwork of enthusiastic students and high quality of our dedicated faculty. Our presence in the business capital of India provides the benefit of interactions with big league in industry, knowing their best practices and the growing alumni support from all fields of business. We impart strong ethics and values for sustained long term excellence. In continuance with its efforts towards nurturing and building, NMIMS has for the last 9 yrs conducted six months full time Post Graduate Certificate Program in Business Management for Defence Officers. The results have been stellar, as we have been able to achieve successful transformation of this high value pool of professionals. In turn, we at NMIMS, recognise the contribution of the Armed Forces for the nation and appreciate the discipline and leadership qualities engrained in every officer and their commitment to attain goals. We hone their Core Business Skills and impart knowledge on corporate world practices. The Learning and applications taught at this institute will provide them a springboard into the corporate world and to succeed there.

I wish all the participants of the Management Batch of Defence officers 2015, the very best in their placement endeavour.

A handwritten signature in blue ink, which appears to read "Debashish Sanyal". The signature is stylized and fluid.

Dr. Debashish Sanyal

Dean SBM, NMIMS, Mumbai

Why hire a military officer?

You know that he is honest and disciplined but how does that translate into an employable asset. After all you are running a business and need people to run it. The qualities that were mentioned at the outset somehow eclipse the other benefits a military officer brings to the organisation but do form the bedrock on which the other qualities are built-up. In the context of the present business scenario (people with diverse backgrounds, growth in scale of operations and focus on ethics) and the level at which they will be hired, a military officer is trained to deliver due to the following factors:

Adaptability: Frequent transfers with different profiles, multiple appointments due to shortage of officers and need to work in a multidisciplinary setting with people from across the nation makes their learning curve sharp.

Ability to deliver: Operational and training schedules are tight in the Armed Forces and officers are required to give and implement decisions in an environment of confusion and uncertainty.

Team-players: Constantly being judged by men under command and due to pressures to perform due to the unique working atmosphere, officers are fair in their dealings and create affective teams that are capable of outperforming their individual capacities or if under a different leader.

Perseverance: Defence forces work with acute shortage of resources but without any dilution in standards expected of the officers whether in terms of quality or deadlines.

Responsibility: It's the guiding ethos of the military that officers take the responsibility if the quality of work produced is not commensurate with the expectations and share the accolades in case it does.

Work Dimension	Business	Armed Forces
Leadership	✓	✓
Resource crunch	✓	✓
Tight deadlines	✓	✓
Focus on ethics	✓	✓
Need to deliver	✓	✓
Handling people	✓	✓
Planning	✓	✓
High level of stress	✓	✓
Work in teams	✓	✓
	Market analysis	Battlefield analysis
	Competitor's analysis	Enemy's analysis



Messages from Faculty

I have been associated with the Defence Program for seven years now and I never cease to be impressed by the enthusiasm and positive energy with which Defence Officers of all ages and backgrounds approach subjects new to them. They have attained understanding of management concepts through the same curiosity as young MBA aspirants. I have also observed these officers to work in teams and learn from each other, despite wide disparities in age, experience and qualifications, and, the fact that they come from organizations with strong hierarchy makes them highly competent to excel in the structured learning and application. The pedagogy has been designed in order to bring out their inherent qualities and skills, while imparting management training in order to equip them to approach the corporate world with the same confidence as before. I am certain that the skills gained by them during their years in uniform, coupled with their learning from this institute will stand them in good stead. I am greatly hopeful for them and wish them the very best for their careers ahead.

Dr. Chandan Das Gupta

MA, MBS (Finance), AICWA, CAIIB

Faculty Profile

Narsee Monjee Institute of Management Sciences has exceptional faculty who have repeatedly distinguished themselves as teachers, researchers and consultants. The presence of brilliant academicians, successful entrepreneurs & experienced consultants is an invaluable source of inspiration. These legendary gurus who blend academic expertise with credibility gained from current business, professional & consultancy activities have transformed these officers into corporate warriors. Their involvement with each and every student has been commendable. This is what differentiates NMIMS from other B-Schools.

Individual & Organisation Behaviour

Dr. Geeta Dsouza

Ph.D. (Industrial/ Organizational Psychology)

Cost & Accounting Management

Dr. Chandan Dasgupta

M.A, M.B.A. (Finance) FICWA,
CAIIB CMA (Australia), Ph.D

Marketing Management

Prof. Hari Kumar T.S. Iyer

B.Sc, M.M.M. (JBIMS)

Quantitative Techniques

Dr. Tohid Kachwala

MBA, Ph.D

Services & Retail Marketing

Dr. Shibani Belwalkar

MMS (Finance)

Logistics & Supply Chain Management

Prof. H. Parshuraman

B.Tech. MBA

Visiting Faculty

International Business

Prof. C.D. Sreedharan

B.Sc, M.A, CAIIB

Corporate Strategy

Dr. Bala Krishnamoorthy

Ph.D.

Business Communications

Bhavyata Dave

Adjunct Professor

Coporate Social Responsibility

Dr. Sujata Mukerrjee

PGDM, Ph.D

Financial Management

Dr. Chandan Dasgupta

M.A., M.B.A. (Finance) FICWA,
CAIIB CMA (Australia), Ph.D

Legal Aspects of Business & Labour Laws

Dr. Dayanand Shetty

B.Com, LL.M., Ph. D

Entrepreneurship Management

Prof. MP Rege

MBA

Human Resource Management

Dr Geeta D'souza

Ph.D. (Industrial / Organizational Psychology)

Micro & Macro Economics

Dr. Subroto Chatterjee

M.A. Economics, Ph.D

Project Management

Prof. Prakash Pai

B.com, LL.M., Ph. D

Management Information System

Prof. J.M. Shah

B.E (Mech), Diploma in System Management



Standing (L-R) MV Sujith (Pg. 29), Amit Singh (Pg. 12), Joseph Augustine (Pg. 19), Rahul Jadhav (Pg. 25), Mayur Dvivedi (Pg. 21), MN Sharan (Pg. 20), A K Mathur (Pg. 13), Janhavi Khanolkar (Pg. 18), Sunil Thomas (Pg. 31), RS Dixit (Pg. 26), Deepak U (Pg. 15), Naveen V (Pg. 22), Sumeet Shastry (Pg. 30), Bharat Singh (Pg. 14), Stanley D'souza (Pg. 28)

The Participants

The 10th Defence Batch comprises 20 motivated and dynamic professionals from the Indian Armed Forces, each possessing rich operational and technical experience in diverse fields and equipped with a wide variety of skill sets. Eager to enter into the corporate world after a successful innings in the Forces, we have come together at NMIMS, India's top ranked Business School, to re-orient and re-align our skills to meet the challenges of the corporate sector.

We are versatile and level-headed individuals, ready to prove our unfailing ability to deliver under challenging conditions. Our extensive hands-on experience and exposure to decision making under difficult conditions, often in the face of extreme adversity and uncertainty, make us a desired and valued asset for any organization.



Sitting (L-R) Dinesh Singh (Pg. 16), JP Yadav (Pg. 17), Onkar Murthy (Pg. 24), Prof. Rajesh Manjrekar, Dr. Debashish Sanyal, Dr. Geeta D'souza, Prof. MP Rege, K Seshadrinath (Pg. 27), Dr. Neha Nandal (Pg. 23)

Our leadership and team building skills that have been honed during our service careers, coupled with the corporate management skills we have now acquired, will undoubtedly add value to any organization that affords us the opportunity.

The past nine batches of the Defence Programme that have passed through the portals of NMIMS have already made their mark in corporate sector. Driven by our desire to excel, we promise to set new benchmarks in the days to come.

Course Structure

The Ministry of Defence has initiated a Resettlement Policy with the objective of providing a smooth “Career Transition” to Armed Forces Officers who are either short services officers, seeking premature retirement or leave on superannuation. Amongst the top B Schools of the country, NMIMS is one of the major contributors in achieving the objective of career transition. After successful conduct and 100% placement of the first eight batches, the ninth batch is in progress with 19 Defence Officers from Army, Navy and Air Force. A person from the Defence Forces is trained to handle any situation envisaged in the management philosophy. They are disciplined, have a sense of integrity and excellent leadership qualities that can fit well within any organisational structure. These Officers are cohesive, self starters, enthusiastic learners and have an extremely steep learning curve. Working in teams and leadership comes quite naturally to them. The metamorphosis from their battle fatigues to business suits seems incredibly so simple, progressing rapidly towards becoming tech centric, and has resulted in these officers being extremely comfortable with emerging concepts and latest trends. These individuals have consistently proved to be high achievers. Direction and objectives were only needed to be defined and the results were outstanding.

1st Term

- Marketing management
- Micro & Macro Business Environment
- Entrepreneurship Management
- Individual & Organization Behaviors
- Cost & Management Accounting

2nd Term

- Human Resource Management
- Services & Retail Management
- Financial Management
- Quantitative Techniques

3rd Term

- Legal Aspects of Business & Labour Laws
- Corporate Strategy
- Logistics & Supply Chain Management
- International Business

4th Term

- Management Information Systems
- Business Communication
- Corporate Social Responsibility
- Project Management

Other Activities

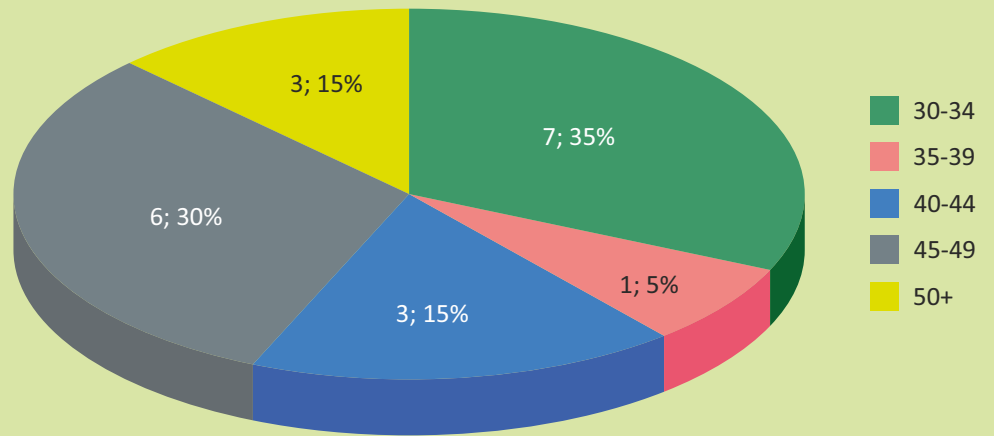
- Guest Lecture
- Group Presentations
- Industrial Visits

Methodology

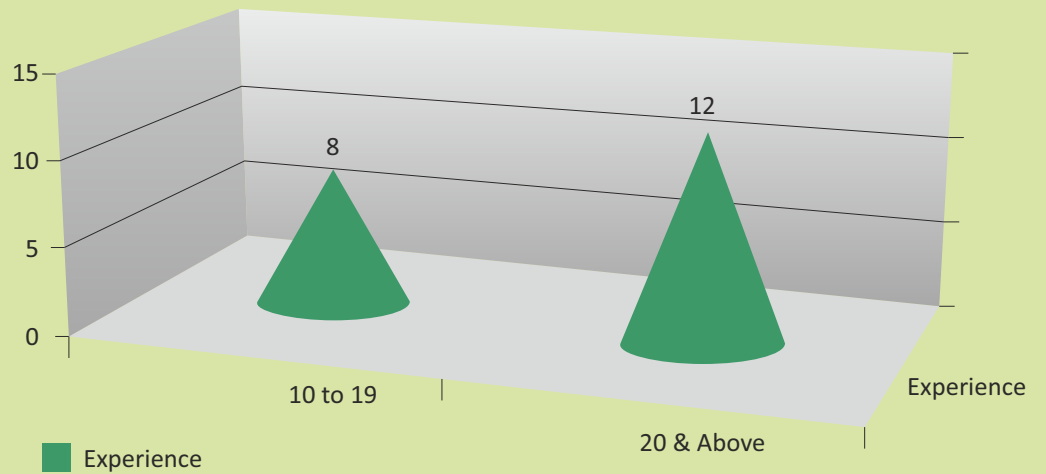
- Lecture
- Role Play
- Group Discussions
- Case Study
- Management Games
- Personality Development Instruments

Batch Profile

AGE PROFILE



EXPERIENCE





Amit Singh

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Email : amitsingh73@gmail.com

Age : 42 years

Experience : 18+ years

CORE COMPETENCIES & SKILLS

- Engineering Management
- Facility Management
- Technology Assimilation
- Stakeholder Management
- Negotiations
- Risk Mitigation
- Turn Around Management
- Business Development
- Team Leadership & Management

AREAS OF INTEREST

- Project Management
- Alternative Energy
- Clean Mobility
- E-Commerce
- Ship Building

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- MBA in information Management at Prin LN Welingkar Institute of Management, Mumbai (pursuing)
- Certificate course in Leadership and Behavioural Studies, Logistics Management, Nuclear Biological Chemical Defence and Damage Control and PMI PMP
- Masters in Marine Engineering, Pune University
- BTech (Mechanical), Jawahar Lal University

CAREER SYNOPSIS

- Project Coordinator Scropene Project being constructed at M/s MDL and Head of Engineering Department (Approximate Project Cost Rs 23,000 Cr). The task required stake holder management, participating in procurement (TNC and PNC), negotiations, quality assessment and inspection, risk identification and mitigation, approving and implementation of QAPs, resolution of Non Conformity Reports.
- Designated "Project Champion" for an Indian Naval, DRDO, and DCNS fuel cell project (Air Independent Propulsion, 2011-to date). (Approximate Project Cost RS 200 Cr). The task involved long term steering (4 years) of negotiations (financial and technical) with the foreign partner, to ensure signing of a contract between the foreign firm and DRDO.

- Joint Director at Directorate of Marine Engineering at IHQ MoD (N), New Delhi. The job required forecasting and planning, policy promulgation, risk identification and mitigation, procurement of spares and equipment (valuation from few lakhs to 100 Cr), induction and procurement of equipment, manpower planning and analyzing and approving technical proposals put forth by the three Commands
- Chief Engineering Officer of a squadron of Submarines; A challenging task of coordinating availability of the squadron submarine's for missions with regards machinery, manpower and material. It entailed coordinating with OEMS, Naval Dockyard, Trial agencies, Headquarters Western Naval Command and Material Organizations.
- Head of a Industrial work shop having 250 – 300 workers at Naval Dockyard (Mumbai), which offered repairs and installation of new of Air Conditioners (both screw and reciprocating), Refrigeration plants, repair and installation of HP and LP air compressors (both screw and reciprocating), lub oil and fuel centrifuges, chemical cleaning of coolers, operating a captive machine shops, reclaiming and purifying HALON and finally initiate and execute offloading contracts.
- Training Officer cadets the task entailed transformation of the cadets from "Boys" to "Gentlemen"
- Deputy Engineer Officer Deputed to Russia (Admiralty Shipyard, St Petersburg) for a duration of 12 months as the member of team for acceptance of a submarine

EXPERIENCE SUMMARY

Project Management / Risk Mitigation / Negotiations / Business Development / Team leadership / Strategic Planning / Process Planning and Implementation / Quality Assurance / Engineering / Turn Around / Facility Management / Operations / Technology Assimilation

HONOURS AND AWARDS

Commendation by Chief of the Naval Staff



Arvind K Mathur

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Age : 45 years

Experience : 23 years

CORE COMPETENCIES & SKILLS

- R&D in nuclear reactor physics
- Computer code development
- Ship Building and Repairs
- Project Planning and Management

AREAS OF INTEREST

- Universities (Teaching and research)
- Shipbuilding
- Heavy Engineering & Manufacturing
- Financial Services

EDUCATIONAL QUALIFICATIONS

- BTech (Mechanical Engineering) Naval College of Engineering, 1989-1993
- Specialisation in Marine Engineering, Centre for Marine Engineering, INS Shivaji, 1993-1994
- MS (Nuclear Engineering), North Carolina State University, 2001-2003
- PhD (Energy Science and Engineering)(Part time), Indian Institute of Technology, Bombay, 2011-current
- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai

COMPUTING KNOWLEDGE

Advanced user of FORTRAN, Python MATLAB, OpenMPI, LinuxOS, MATLAB, MS Office

CAREER SYNOPSIS

- Assistant Engineer Officer, Indian Naval Ship Gomati (1994 to 1995) Assisted MEO in day-to-day operations of the Marine Engineering department. Work involved man / material management and supervision / coordination of repairs.
- Engineer Officer, Indian Naval Ship T-54 (1995 to 1996). Carried out dual responsibilities of Marine Engineer Officer and Electrical Officer of a seaward defence boat.
- Training Officer and faculty, INS Shivaji (1996 to 1998). Training and teaching young officers and sailors.
- Engineer Officer, INS Krishna (May 2005-2006). Marine Engineering Officer of a 3000 ton steam propelled frigate.
- Manager (Projects, Yard Services and Plant Maintenance), Ship Building Centre (2003-2005; 2006-2010)

Involved in setting up following special and unique facilities:

- Area and personnel radiation monitoring
- Environmental sample testing laboratory
- Process water testing laboratory
- Liquid and solid waste storage facilities
- Decontamination bay
- Spent fuel storage bay
- Fresh fuel storage bay
- 100 ton, single failure proof jetty crane. (First of its kind in India).
- Security systems (access control, power fencing, CCTV, baggage screening machines)
- Specialized yard facilities (steam, de-mineralised water, high and low pressure air, stabilised power supplies, chilled water)
- High pressure chilled air plant. (First of its kind in India).
- 130 m long floating canopy (First of its kind in the world).
- Scope of work included vetting of drawings, monitoring of civil works, selection of nuclear instrumentation and laboratory equipment, special ventilation systems, fume hoods and glove boxes, maintenance of various services and workshop equipment in the shipyard. Responsible for operating 30 contracts with annual budget exceeding Rs 10 crores.
- **Bhabha Atomic Research Centre (2010-2015)**
Reactor physics analysis of the characteristics of different nuclear power reactor reactors. Analysis of criticality experiment data. Developed lattice physics computer code VISWAM using state of the art techniques. Published several BARC internal reports and national and international conference papers.



Bharat Singh

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Email : rajabharatsingh@yahoo.co.in

Age : 32 years

Experience : 11 years

SKILLS

- MBA from School of Management Manipal with 02 Yrs. B2B Consulting experience
- Geological surveys, Management of field operations, field habitation setup, Camp setup, field/ camp site analysis as a qualified Mountaineer.
- Extensive experience (10 yrs) in ship handling at international seas, ship management, bridge watches, Navigation, Seamanship, load/ cargo handling, IRPCS, Firefighting and damage control
- Human Resource management and Team leadership with strong work ethics
- Research analysis
- Strategic management and Analysis.
- Project management, event management
- Experienced in Information Technology and trained in ethical hacking and Information Warfare.
- Extensive experience in Nuclear Biological Chemical warfare, firefighting and Damage control.
- Experienced in dealing with law enforcing/ legal agencies, government officials.
- Experienced in providing security of establishments, campuses, high security areas and key assets.
- As a qualified mountaineer summited 16000 ft at Rheenok Peak, Sikkim.

AREAS OF INTEREST

- Human Resource Management and Administration,
- Research Analyst,
- Information Technology, Networking, security and ethical hacking.
- Ship handling/ Navigation, building, port administration and management,
- Cargo Ship Handling
- Geological surveys and camp site analysis.
- Security and consulting.
- Consulting and B2B Marketing,
- Fire Fighting/ damage control, Disaster relief

CAREER SYNOPSIS

- Experienced as Human Resource manager and team leader for a workforce of more than 350+ personnel including Officers, crew and civilians for more than 10 yrs
- Around 02 yrs of corporate experience in B2B Marketing.
- Trained and certified in ethical hacking, and network security including Information warfare.
- Experienced in firefighting and controlling major incidents of fire in defence establishments including ASD (Mumbai).
- Qualified and trained in firefighting, disaster relief and nuclear, biological and chemical warfare.
- Around 10 Yrs experience in Ship management and administration with 05 yrs. of Navigation of ships in International water under highly challenging situation and inclement weathers.
- Have been involved in providing security to key national assets including Oil and Gas assets of ONGC and private players at High Seas.
- Undergone basic mountaineering course and have been extensively involved in setting up and surveying of camps sites, living under open sky conditions, geological surveys etc.
- Have been extensively involved in patrol and providing security cover to National assets and Indian Fisherman at international Boundary Line at seas with Sri Lanka from LTTE.
- Undertook Gulf of Aden Patrol to protect Indian Sea Lines of Communication from attacks by Yemini Pirates and provided safe transit corridor to Indian as well as International ships.
- Extensively been involved in organising various mega events of Indian Navy like Inter National Fleet Review in Sydney (Australia), Sporting events, Navy Ball etc.

EDUCATION QUALIFICATION

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- MBA regular 2yrs, from School of Management, Manipal, Formerly Known as Manipal Institute of Management. (MAHE University)
- Bachelors of Information Technology from MAHE University.
- Advanced Information Warfare from Signal School, Indian Navy.
- Nuclear Biological and Chemical warfare including Firefighting and Damage Control and Disaster relief from NBCD School, Lonavala, Indian Navy.
- Basic Mountaineer Course from HMI, Darjeeling.



Deepak Ullegaddi

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Age : 33 years

Experience : 10 years

CORE COMPETENCIES

- Constructive & Futuristic Planning
- Project Planning and Management
- Resource Management
- Administration and Training

AREAS OF INTEREST

- Automotive Sector
- Educational Institutions
- Shipbuilding Projects
- HR Management
- Fire and Safety

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- Specialisation in Nuclear Biological Chemical Defence and Damage Control including Fire Fighting (CBRN), NBCD School, Indian Navy.
- Specialisation in Submarine Cadre, Submarine Training School, Indian Navy.
- Bachelor of Engineering (Automobile), Vishweshwariah Technical University, Belgaum, Karnataka.

CAREER SYNOPSIS

- Graduate Trainee, KSRTC Regional Workshop, Hubli, Karnataka (from Jul 2004 to Dec 2005). Acquired basic skills of assembling and disassembling of a 6-Cylinder engine of Tata, Tata Cummins and Ashok Leyland and the shop floor management.
 - Indian Navy (from 09 Jan 2006 to till-date, retiring on 09 Jan 2016)
1. NBCD Officer(Nuclear Biological Chemical Defence and Damage Control including Fire Fighting), Indian Naval Submarine Sindhuvijay, Mumbai (Jan 2011 to Mar 2013) (Managerial Role) Responsibility envelope - conducting day-to-day safety drills in the Submarine against fire, flooding, Chemical and Biological attacks. Responsibility includes upkeep of Submarine in a manner to prevent fire and flooding along with upkeep and maintenance of major fire fighting systems, fire fighting equipments and related protective gears onboard.

2. Squadron Commander and Instructor, Indian Naval Academy, Payannur, Kerala, (Mar 2013 to Mar 2014) (Mid Level Manager) Responsible for conducting a Squadron comprising of 250 trainees along with instructor duties. As Squadron Commander was instrumental in Planning, Coordinating and Executing the training activities of the trainee cadets as per the laid down regulations of Indian Navy. As Instructor taught the trainees in classroom & simulators.

3. Administrative Officer and Instructor, Submarine School, Visakhapatnam (Managerial Role) (Mar 2014 to Jul 2015) As Administrative Officer responsible for management of man power for the duties for Security and Safety, Upkeep and Maintenance of the infrastructure of 80 acres, interacting with external agencies and meeting the requirements of the institution within the available resources and budget planning. As instructor conducted classroom and simulator instructions for officers at different levels of seniority.

4. Watch Keeping Officer, Indian Naval Submarine Sindhushastra, Mumbai (Jul 2009 to Jan 2011) (Junior Level Manager) Started Submarine career as Communications Officer and in the course of time operated submarines in various capacities like Weapons Officer, Sonar Officer and safety officer responsible for men and material.

EXPERIENCE SUMMARY

Project Management, New installation, HR Management, Team Leadership, Plant Operations, Training, Administration, Interpersonal Liaison.



Dinesh Singh, VSM

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Age : 52 years

Experience : 28 years

SUMMARY

- Serving Captain of Indian Navy (IN) with multifaceted job experience in the field of Operations, administration, HR, CSR, Sports, Education, Hospitality, Logistics and Command functions.

CORE COMPETENCIES

- Networking and Personal Credibility.
- Intrapreneur.
- Reaching out the unexplored territories and achieving results.
- Ability to 'turn around' the unit and team.

AREAS OF INTEREST

- CSR, Education, Green Projects, Sports, Work for Social causes, Work in Rural and Remote Areas.

EDUCATION & COURSES

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- MSc (DSSC), wellington.
- Gunnery and Missiles Specialisation.

SALIENT CAREER DETAILS

- Held three Commands of units / ships and been second in Command of three units / ships.
- Was ADC to the Governor of Maharashtra from 1991 to 1993.
- Was SAMCO (Missile Officer) and Gunnery officer of a front line destroyer.
- Worked closely with Parliamentary Standing Committees/ Consultative Committees, PMO during my appointment as Joint Director (2003-2006) at the Directorate of Naval Design and Directorate of Naval Plans (South Block).
- Commanded INS Trata at Worli, Mumbai (2007-2011).
- Commanded INS Dwarka (2011-2014), the most Forward Operating Naval Base of the Indian Navy.
- As the Chief Administrator (2014-2015) of the largest/most populated military area, i.e, Naval Area Colaba, brought in best level of customer satisfaction by bringing in transparency and sense of responsibility in community and staff alike.

SPECIAL ACHIEVEMENTS

- Awarded 'Vishisth Seva Medal' by the President of India (2013) for various achievements as CO, INS Trata.

OTHER INTERESTS

- Been the Officer-in-Charge of Western Naval Command Polo and Equestrian facility and team (2007-2011). The team won almost all prestigious matches at national level during the tenure. The best and extremely innovative management & logistics practices were implemented.
- Winner of 'Western Naval Command Environment Trophy' continuously since 2009 till date (2015), did prestigious green projects with HDFC bank, Standard Chartered Bank, Birla Sun Life, UTI, Times Foundation, Sage Foundation, PATT, Tata Chemicals Ltd, Reliance Petrochemicals, Essar Petrochemicals, Mazagaon Dock Ltd. Created history by converting absolutely rocky and nonporous land of Dwarka into a green belt against the advise of experts in the field.
- Became a qualified yoga instructor after completing Diploma in Yoga Education from Kaivalyadham (Marine Drive), Mumbai University (2010)
- As Officer-in-Charge of WNC Musketry (Shooting) team (2007-2011), vigorously implemented techniques and winning tactics to lift the coveted banner each time.



Jai Prakash Yadav

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Age : 53 years
Experience : 30 years

CORE COMPETENCIES & SKILLS

- Leadership, Strategic Planning and Decision Making
- Scheduling, Execution and Monitoring of Human Resource Capital
- Administrative skills

AREAS OF INTEREST

- Human Resource Management
- Administration
- Unmanned Aerial Vehicle operations
- Retail Management
- Facility Management

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- Bachelor of Commerce, Himachal Pradesh University.
- Trained in Israel and certified by Israel Aircraft Industries (IAI) as qualified Observer, Interpreter and Payload operator for independent operations of Unmanned Aerial Vehicles (UAVs).
- Passed with distinction the course for Photogrammetry and Remote Sensing from Indian Institute of Remote Sensing, Dehradun.
- Capsule course for UN Peace Support operations followed by practical Joint planning exercise.
- Photo Interpretation Course in Photogrammetry and analysis of Strategic and Tactical Target System from Photo Interpretation School, Indian Air Force
- Certificate course on Microwave Remote Sensing conducted by National Remote Sensing Agency
- Certificate course in Synthetic Aperture InSAR with Radarsat Imagery for intelligence analysis conducted by MDA Geospatial Services International, Canada
- Training Managers Course – Naval Institute of Educational and Training Technology, Kochi.

CAREER SYNOPSIS

- A professional with 30 years of experience in diverse domains ranging from HR management, training and operations.
- Commanded a warship - responsible for achieving operational tasking through effective Planning, HR Management, Supply Chain Logistics and leading multi-faceted team with highly qualified skill set.
- Specialised in Navigation and Fighter control and navigated various warships including Aircraft Carrier.
- Instructor at a reputed training establishment to hone proficiency of Junior and Mid-level Officers on ships' navigation and fighter aircraft control.
- Responsible for training, shaping and evaluating the officer cadets of Indian navy on board warships of Indian Naval training squadron
- Part of select team for training in Israel by OEM and pioneered induction of first ever highly specialised aircraft from Israel. Carried out intensive flying for evaluation, analysis, acceptance and formulation of its combat doctrine of deployment by Indian navy.
- Administrative in charge of a cantonment of 3000 defence personnel and their dependents.
- Headed a team of 20 technically qualified men to Israel being responsible for their training and accomplishment of related task.
- Over 10 years of experience in premier institutions of complex warfare simulations, training, continual evaluation and doctrinal improvements based on extensive analysis.
- Headed one of the only five simulation facilities of Indian navy and trained officers and crew of all the warships.



Janhavi Khanolkar

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Age : 32 years

Experience : 10 years

CORE COMPETENCIES & SKILLS

- Constructive & Futuristic Planning
- Project Planning and Management
- Resource Management
- Leadership skills

AREAS OF INTEREST

- Operations of Radar and Navigational Aids
- Maintenance and Management of Communication Systems
- Technical Training

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- Communication Network Management Specialization Course, Indian Air Force
- Bachelor of Engineering (E&TC), Mumbai University

CAREER SYNOPSIS

- Indian Air Force (from 03 Jul 2006 to till-date, retiring on 03 Jul 2016)
- Engineer Officer, Signaling Units, Indian Air Force. Responsibility envelope covering day-to-day functioning and maintenance of specialized Communication equipment involving man/material management and coordinator for rectification activities.
- Senior Engineer (Electronics), Indian Air Force Base. Was responsible for providing and maintaining specialized Electrical and Communication infrastructure for sustained flying operations of Air Force. The expertise include Ground to Air communication, state-of-the-art Navigational Aids, vital Runway Electrical systems and IP based ground communication. Exposed to financial logistics by means of involvement in various cases for maintenance/new procurement and conclusion of Rate Contracts/AMCs.

EXPERIENCE SUMMARY

Project Management, New installation, Recourse Management, HR Management, Team Leadership, Procurement Logistics, Technical Training, Administration, Interpersonal Liaison

HONOURS AND AWARDS

Commendation by Air Officer Commanding-in-Chief



Joseph Augustine

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Email : joseph2004@gmail.com

Age : 30 years

Experience : 10 years

An Air Technical Officer in the Indian Navy with over 9 years of experience in a growing blue-water network-centric navy. Proven experience in induction and maintenance of naval air assets and avionics systems plus indigenization of critical avionics. Excellent leadership skills and significant experience in management of service personnel. Considered a domain specialist in Technology Life Cycle for aviation systems. Received awards and commendations for professional competence, problem solving skills and commitment beyond the call of duty.

CORE COMPETENCIES & SKILLS

- Management and maintenance of aviation systems
- Technology Induction & Change Management
- Resource Management
- Leadership skills

AREAS OF INTEREST

- Manufacturing
- Logistics
- Operations & Strategy
- Project Management

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- M. Tech. in Aeronautics (Electrical), Cochin University of Science and Technology, Graduated First class
- B. Tech in Electronics and Communication, MG University, Graduated First Class
- Basic Course in Nuclear Biological Chemical Defence and Damage Control including Fire Fighting, NBCD School, Indian Navy
- Course in Leadership & Behavioural Studies, CLABS, Indian Navy

HONOURS AND AWARDS

Commendation by Flag Officer Commanding in Chief, Western Naval Command

CAREER SYNOPSIS

Indian Navy (from 06 Feb 2006- till-date, retiring on 14Apr 2016)

- Asst. Electrical Officer, INS Rajput, Visakhapatnam (Jan 2008 to May 2008) (Junior Level Manager). Collaborated with scientists from BRAHMOS Aerospace to undertake live system trials post installation of the missile system onboard. Managed defect rectification of electrical and electronic systems, which arised while at sea.
- Air Technical Officer, INS Hansa, Goa, (Jan 2010 to Dec 2010)(Jnr Level Manager). Carried out mid-life technical evaluation of engines in association with OEM team. Topped the competency board for On-Job Trainee Officers
- Senior Technical Officer, INS Hansa, Goa, (Dec 2010 to May 2013)(Mid-Level Manager). Headed the technical team- the Electrical and Avionics - for acceptance and quality audit of a new batch of Russian helicopters under a USD 150M contract. Installed several indigenous avionics systems to new helicopters in association with domestic vendors such as HAL, BEL and TAAL. Additionally, developed an in-house repair methodology for avionics equipment to address downtime issues caused by poor OEM support and limited availability of spares.
- Senior Air Technical Officer, INS Teg, Mumbai, (Sep 2013 to Mar 2015) (Mid-Level Manager). Was handpicked to commission the ship's aviation department and groom its technical team to operate with minimal aircraft downtime without compromising safety procedures and standards. Undertook several studies to improve aircraft operations, the results of which have been implemented onboard other ships of the same class.
- Air Electrical Officer, INS Shikra, Mumbai, (Apr 2015 – till-date) (Mid-Level Manager). Leveraged limited resources to design and implement a test bench for a critical piece of avionics equipment



Manish Nath Sharan

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Age : 46 years

Experience : 23 years

CAREER OVERVIEW

Green entrepreneur at heart, possess over 24 years of experience as an officer in the Indian Navy broadly covering Operations, HR, Telecommunications & Satellite systems.

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- *Master of Business Administration* 2014
IGNOU, India (Specialization: HR Management)
- *Specialization in Satellite, Network & Communication Systems* 1999
Naval Signal School, Kochi, India
- *Bachelor of Science* 1991
Goa University, India

ENTREPRENEURIAL JOURNEY ON GREEN INITIATIVES

- Introduction of Rain- water harvesting across 11 acres in a remote region of North Andamans.
- Installation of 10 kg-Waste-paper recycling plant producing 400 handmade papers a day thus generating employment for women and men in need and saving significant no of trees.
- Construction of Overhead Water Tank (15,000 Ltrs) and open space utilization (Children Park) for project-displaced population.
- Changeover from mobile towers to micro-repeaters to protect birds and fauna in the region by reducing EM field-radiations.
- Bio-gas fuelled Mess kitchen.
- Tied-up with a NGO for 'zero garbage-zero waste' philosophy of a naval establishment by employing women rag pickers.

CORE COMPETENCIES & SKILLS

- Lead role in infrastructure development.
- Commissioning crew of a frontline naval warship.
- Commissioned a naval station as station commander.
- Commissioning crew of a naval station.
- Grievance management of veterans using toll-free helpline.
- Participation in naval operations in Indian and International waters.
- Commendation by Flag Officer Commanding-in-Chief.
- Head of the organization (Officer commanding) of three different naval stations.
- Human resource management for 10,000 combatant and 300 def civilians of Indian Navy.
- Manpower recruitment and planning at Naval Head Quarter.

AREAS OF INTEREST

- Operations, CSR, Administration and HR.
- Strategic Analysis and Implementation.
- Entrepreneurial ventures.
- Establishment, Works liaison and Estate.

CAREER SYNOPSIS

- *Director Recruitment officers and sailors entry, Naval Head Quarter (2015- Till Date)*
Responsible for identification (recruitment) of right talents in officers and sailors for Indian Navy.
- *Staff Officer, Bureau of Sailors, Mumbai (2010-2015)*
- HR Management of over 10,000 highly skilled trained manpower including 300 def civilian ministerial staff. This key responsibility includes looking after all aspects of personnel management, training & development activities, Selection, Appointment & Transfers, Induction/orientation programmes.
- *Officer Commanding, Naval Establishments (2002-05, 2006-10)*
Complete responsibility with financial and administrative powers for overall management and administration of the naval establishment with approx. 400 personnel. Initiated, coordinated and executed projects and infrastructure development of over US\$ 57 Million. This also included monitoring and execution of project with a foreign company and an Indian Public Sector Undertaking.
- *Operations and Communications Officer, Indian Naval Warships (1998-02, 2005-06)*
Strategic Operations, Analysis and Deployment for communications networks and assets.



Mayur Dvivedi

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Age : 42 years

Experience : 20 years

CORE COMPETENCIES & SKILLS

- **Strategic Thinking**, Critical **conceptual / perceptual analytical** abilities
- Ability to work in **multi disciplinary & cross functional** teams / roles with Cultural & global management capabilities
- Encompassing **proficiency / domain knowledge** in technical asset maintenance management & Optimization, Operations, Sourcing, Procurement, Contract / Vendor management, Negotiations, Conflict management, Disaster management, Information systems, Facility & event management, Training, HR, Government services, finance budget monitoring / cost control, project scheduling, execution & monitoring
- **High on personal skills:** credibility, integrity, loyalty, emotional intelligence, interpersonal interactions, facilitation / liaison, influencing, motivational abilities, social, counseling, judicious decision making, flair in communication skills, adaptability in dynamically evolving & stressful situations with strong mindset of problem solving, emphasis on timeliness & efficiency / value investing orientation
- **Advanced technical abilities** in Mechanical, marine, control engineering, Maintenance / Reliability / Quality Management, Trials & Testing, Machinery Condition Monitoring & Air Borne Noise, Vibration & Underwater Noise management, Equipment Inventory & Life Cycle management

AREAS OF INTEREST

- **Roles:** Consulting & Advisory, Strategy Leadership & Management, Business Development, Investment/Business analysis / Valuations & continuity planning, Administration, Reliability / Quality Assurance
- **Areas:** Technology Services / Consultancy, Analytics, Asset / Project Management, HR / Training, Education, ITES, Manufacturing, Maritime

EDUCATIONAL QUALIFICATIONS

- Post Graduate Certificate in Business Management (**PGCBM**), **Narsee Monjee Institute of Management Studies**, Mumbai
- **M Tech** (Systems & Control), **IIT Bombay**, Mumbai
- **Marine Engineering Specialisation** Course, **INS Shivaji**, Lonavala (P.G. level course)
- **B Tech** (Mechanical Engineering), **Naval College of Engg, Jawahar Lal Nehru University**
- **Certificate courses** in Leadership & Behavioral Studies, Logistics Management, NBCD, Training Design & Management,

Noise & Vibration Analysis, Lean Six Sigma, Marine Engine Room simulator operations & Watchkeeping, PLC/SCADA

- **Courses** in Personal Financial Planning, Entrepreneurship & Family Business, Strategic Management, Corporate Finance, Financial Accounting, Marketing, Operations Management, Negotiations

CAREER SYNOPSIS/EXPERIENCE SUMMARY

In 20+ Years with Indian Navy as Marine Engineer Officer, handled multi-disciplinary roles & functions in diverse fields & over a wide range of responsibilities

- Senior Managerial roles in **technical asset management**; In roles as Engineer Officer with extensive **sea experience** on various **frontline warships** for management of main propulsion, power generators, air compressors, hydraulics, controls & instrumentation, disaster management; also for **shore based IN platforms** in technical training establishments, **Testing & Acceptance** Authorities and **engine capital repair** factory facilities and Base Repair Organisation
- As Jt. Director / Commander at Naval Trials Acceptance Authority, Mumbai undertook **strategy planning in Life Cycle Management** of Shipboard Machinery, **Trials, Testing & Acceptance** for machinery, fittings, facilities of both new construction & operational ships, Conceptualisation & Implementation of **Reliability Centric Maintenance** program for Indian Navy, **underwater signature and Machinery Health Monitoring programs**, technical policy reviews, ISO implementation
- As Staff Officer(Admin) & Staff Officer(Budget) at varied organizations of IN, provided **admin support, HR development & management, budget management and logistic support** management whilst being part of and leading various teams ranging from size of 02 to 150 personnel
- As Service **Trainer undertook instructional duties**, headed training departments & undertook **syllabus preparation, audit & coordination** in technical subjects for PG level courses in training roles at Naval College of Engineering, Centre of Marine Engineering, Instrumentation & Control as well as Industrial Training Departments, INS Shivaji, Lonavala
- **Honours / Awards. Commendation of Chief of Naval Staff** (Dec 2008): Awarded for utmost dedication, commitment, meritorious performance and professional excellence



Naveen Vithyasankar

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Age : 35 years

Experience : 12 years

CORE COMPETENCIES & SKILLS

- Cross Functional Leadership and Management
- Problem Solving Abilities and Result Orientation
- Team Building and Group Coordination
- Ability to Adapt and Learn

AREAS OF INTEREST

- Human Resource Management
- Operations & Telecommunication
- IT/Infrastructure Management & Services
- Project Management

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- Naval Operational Analysis Course at Dept of Management Studies IIT Delhi, 2014
- Master of Science (Telecom), Cochin University of Science and Technology (CUSAT), 2010-11
- Bachelor of Science (Chemistry), University of Madras, 2002
- Course in Leadership & Behavioural Studies, CLABS, Indian Navy
- Basic Course in Nuclear, Biological, Chemical Defence and Damage Control including Fire Fighting, NBCD School

CAREER SYNOPSIS

- Served onboard Frontline Warships & Shore Establishment (Jul 2004 – till Date, Retiring on 08 May 16) Specializing in Operations, Administration & Communications
- Served as Specialist advisor to the Command Team of Aircraft Carrier collaborating units in deriving optimum value from Communication & EW assets
- Carried out field study and was a part of Commissioning crew of a Naval Detachment
- Commanded Naval Detachment with a goal to improve infrastructure & welfare facilities

SPECIAL ACHIEVEMENTS

- Commissioning Crew of indigenous Warship built at GRSE Kolkata 2008-2009
- Coordinated with M/s GRSE Kolkata for successful installation of onboard weapon systems
- Represented Indian Navy in International Fleet Review 2009 at Bitung, Indonesia
- Coordinated Communication between participating units during President Fleet Review at Mumbai, 2011



Dr. Neha Nandal

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Age : 43 Years

Experience : 16 Years

SKILLS

- Patient care & Emergency medicine
- Medical communication and presentation skill
- Training medical and paramedical staff
- Disaster Management
- Planning & Strategic Thinking
- Quality and internal audits
- Leadership development
- Diverse team management
- Experienced speaker, keen learner and adaptable
- An effective communicator with good interpersonal skills

AREAS OF INTEREST

- National and global medical advisory support
- Training and leadership development
- Project management- Pharmaceutical, CRO, Sports and Health care organization
- Life style management consultancy

CAREER SYNOPSIS

- Medical professional with 16 years of clinical experience in bedside patient care, patient education, emergency care and family medicine. Dedicated to evidence based ethical medical practice in therapeutic areas for communicable and noncommunicable diseases with patient safety always as a key result area. Extensive hands on experience in Patient education, medical and paramedical staff training, lifestyle and health care organization management.

AWARDS AND ACCOMPLISHMENT

- Commissioned new health care centre - (Procedure formulation, procurement, staff training) and was awarded as best health care centre in Air Force
- Appreciation for excellent conduct and curriculum development for pioneering physical conditioner and fitness trainer course
- Organizing Secretary - First Indian Cyclocross event at AFSMC Pune
- Appreciations for life style management workshop at Air Force Technical Training institute
- Appreciation for Guest lecture for senior managers at Air Force Intelligence Institute
- Represented Training Command in inter-command rifle shooting competition
- Appreciation for excellent conduct of night trek as team building exercise for AFSMC Staff

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- Postgraduate Diploma in Clinical Research
- Postgraduate Diploma in Medico Legal System (Dual Specialisation) Symbiosis Centre of Health Care, Pune
- ACLS certification - current - expiring in 2017
- Leadership Development course- Center for Leadership Training and Behavioural Sciences, India
- Primary Aviation Medicine course - Institute of Aerospace Medicine, Bengaluru
- Bachelor of Medicine, Bachelor of Surgery (MBBS) PGIMS MD University



Onkar Murthy

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Age : 53 years

Experience : 30 years

CORE COMPETENCIES & SKILLS

- Program Development, Implementation and Management.
- Construction project management especially conceptualising, planning, contract administration, resource management, finance & budgeting, cost control and risk management.
- Adequate knowledge on legal issues, security aspects, safety standards & quality control.
- Logical decision-making and problem solving ability.
- Capacity to motivate, lead and boost morale of team.

AREAS OF INTEREST

- Consulting
- Infrastructure
- Strategy and Business Development
- Project Management

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- Master of Engineering (Construction Technology), Bangalore University.
- Bachelor's Degree in Civil Engineering, University of Mysore.

EXPERIENCE SUMMARY

Man Management and Leadership, Combat Engineering, Training, Equipment & Material Management, Project Engineer, Project Management, Contract Administration, Security and Risk Management, Finance and budgeting, Procurement of Stores and Services, HR Management and General Administration.

CAREER SYNOPSIS

- Presently handling HR issues of about 10,000 civilian employees at HQ of a command.
- **Nov 2012 – Jul 2014:** Planning & Budgetary Control of large infrastructure projects being executed in border areas.
- **Feb 2010 - Nov 2012:** Project Manager, Married Accommodation Project, responsible for planning and construction of 1,111 dwelling units for Army and Air Force at a cost of Rs 135 Crores.
- **Jul 2007 - Feb 2012:** Budgetary control and monitoring of Air Force construction projects with annual expenditure outlay of about Rs 400 Crores.
- **Jun 2004 - Jul 2007:** On Deputation with Ministry of Home Affairs. Job content included conceptualisation, Planning and budgetary control of infrastructure & habitat development works in all the seven states of North East.
- **Jul 2002- Jun 2004:** On Study Leave. Acquired Post Graduate Engineering Degree in Construction Technology from Bangalore University with Distinction. Published a research paper in an international science journal based on the dissertation work.
- **Dec 1998 - Jun 2002:** Served in J & K with an Engineer Regiment and took part in 'Operation Vijay'. Pioneer of 'Operation Sadbhavana', an Indian Army initiative, akin to CSR, in Kashmir Valley.
- **Nov 1995 - Dec 1998:** On deputation with Ministry of Home Affairs, commanded the Bomb Disposal Unit of elite National Security Guard at New Delhi. Handled many Bomb/IED related national security situations across the country.
- **Apr 1992 - Nov 1995:** Served with an Engineer Regiment and participated in 'Operation Rhino' in the eastern sector. In addition to Combat Engineering roles handled the responsibilities of resource management of the unit.
- **Nov 1988 - Apr 1992:** Project Engineer, Naval Air Station Project, a base for maritime reconnaissance aircraft with a new runway & allied structures. Hands-on experience as Engineer-in-Charge on three major projects to include two large aircraft hangars, 135 dwelling units for Officers & Station Officers Mess.
- **Jul 1986 - Nov 1988:** Commissioned in an Engineer Regiment deployed in Jammu & Kashmir. In addition to Combat Engineering roles and execution of operational works, constructed a 120 metre improvised suspension bridge across River Chenab within a tight schedule of 45 days as an emergency aid to J&K Government.



Rahul Jadhav

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Age : 43 years

Experience : 22 years

CORE COMPETENCIES & SKILLS

- Constructive & Futuristic Planning
- Disaster Management including NBC emergencies
- Resource Management
- Leadership skills
- Keen analytical mind

AREAS OF INTEREST

- Automobiles & heavy machinery
- Project Management
- Business Development
- Alternate energy sources
- Disaster Management and NBC emergencies

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- BSc from Jawaharlal Nehru University, Delhi 1992
- Long Gunnery and Missiles Specialisation course of the Indian Navy 1999-2000
- Specialist Course in Nuclear Biological Chemical Defence and Damage Control including Fire Fighting, NBCD School, Indian Navy 2003

CAREER SYNOPSIS

- Completed BSc from JNU whilst undergoing training at the National Defence Academy, Khadakwasla, Pune 1990-1992
- Commissioned service in the Indian Navy (from 01 Jan 1994 to till-date, retiring on 31 Mar 2016)
- Served onboard 12 different warships of the Indian Navy from 1994-2007
- Specialist Gunnery Officer Onboard INS Chapal, Anjadip, Nipat and Vidyut 2000-2004
- Specialist NBCDO onboard INS Gomati (Frigate) and Shakti (Tanker) 2004-2007
- Executive Officer of INS Dwarka(Okha) the forward operating base of the Indian Navy 2007-2008
- Gunnery Officer and Motor Transport Officer of INS Kunjali 2009-2013
- Deputy Officer in Charge of IMS Vikrant 2013-2014

EXPERIENCE SUMMARY

Expert in all types of weapons used by the Indian Armed Forces, Specialised in NBCD and fire control techniques. Trained in disaster management including NBC emergencies, Material Management, HR Management, Team Leadership, Procurement Logistics, Training, Administration, Interpersonal Liaison



Rajendra S Dixit

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Age : 46 years

Experience : 25 years

CORE COMPETENCIES & SKILLS

- Technical Evaluation & Selection, Installation, Trials and Commissioning of Electrical / Electronic equipment Viz Power Generation & Distribution, Controls, Navigation, Communication systems etc.
- Interpersonal and communication skills for handling conflicts / stress situations
- Working knowledge of Information Technology

AREAS OF INTEREST

- Electrical & Electronics Engineering
- Energy Sector
- Shipbuilding
- Training

EDUCATIONAL QUALIFICATIONS

- B.E. (Electronics and Power Engineering), VNIT, Nagpur
- M.Tech (Electronics and Telecommunication), University of Pune
- MBA (Masters in Information Technology), Jamanalal Bajaj Institute of Management Studies, Mumbai
- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai

CAREER SYNOPSIS

- As an Electrical Officer, handled operational assignments onboard Naval Ships viz Equipment maintenance, Training & welfare of personnel, forward planning
- As an Instructor at Electrical Specialisation Training Institute, Jamnagar, imparted training to officers / sailors on electrical, electronics and advanced subjects
- As Joint Director of Trials & Modification Authority, conducted Induction Trials of Power generation, Controls and Communication Equipment
- Overseen warship construction at Mazagon Shipbuilders Dock Ltd, India's Premium shipbuilding yard
- Effectively handled labour and union issues with man management skills

AWARDS AND ACCOMPLISHMENTS

- Awarded "Veer Karna Trophy" for standing first in Merit during M.Tech
- Awarded "Best Instructor Trophy" in 2001
- Instrumental in the successful maiden launch of "Brahmos Missile"
- Awarded Commendation for setting up 42 node LAN onboard naval ship with in-house efforts
- Participated in Half / full marathons & aquatics
- Winner - District level Chess Championship



Seshadrinath K

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Age : 49 years

Experience : 28 years

CORE COMPETENCIES, SKILLS

- Engineering professional- 28 years in the Indian Navy.
- Project Planning, Execution & Management
- Logistics, including contract finalization & management
- Excellent leadership experience of handling large multi-disciplinary workforce, both uniformed and civilian.
- Excellent communication skills, both written and oral.

AREAS OF INTEREST

- Project Management
- Maintenance Management
- Operation and Logistics,
- Human Resources Management
- Administration

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- MSc (Defence and Strategic Studies), Madras University. An one year full time residential course on strategies, doctrines, concepts and tactics at the prestigious Defence Services Staff College, Wellington, Nilgiris District.
- B. Tech (Electrical Engg), Naval College of Engg, JNU.

CAREER SYNOPSIS

- 28 years of successful career in the Indian Navy, with proven abilities and track record.
- Head of the Electrical Department, responsible for effective combat worthiness on three warships.
- Ability to relate to people across all hierarchical levels in the organization.
- Team Leader of multi-skilled personnel responsible for Infrastructure development at Navy's premium ship repair yard.
- Served at Naval Headquarters, New Delhi. Involved in Planning, Forecasting and Provisioning needs for enhanced operational readiness capabilities of ships.
- Have been recognized and appreciated for my efforts at all levels.
- An effective leader and been able to motivate teams towards achieving organizational objectives.
- Head of independent technical unit with five field units responsible for life cycle support of weapon and electronic equipment.
- Having served in different geographical locations, pan India, have always adapted to the environment naturally.

AWARDS AND RECOGNITION

Commendation by the Flag Officer Commander-in-Chief on three different occasions.

LANGUAGE

Fluent in English, Hindi, Tamil and Malayalam. Working level in Telugu



Stanley John D'souza

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Age : 33 years

Experience : 10 years

CORE COMPETENCIES & SKILLS

- Team Leadership & Team Building
- Learning & development
- Vendor management
- Information Management
- Business Continuity Planning

AREAS OF INTEREST

- Supply Chain & Logistics Management
- Operations Management
- Business Continuity Management
- Security Management

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- PGDBA (Operations – Supply Chain & Manufacturing) Symbiosis Centre for Business Management, Pune, Jul 13–Jun 15.
- B. Sc (Zoo/Bot), St. Xavier's College, Mumbai University (2000-2003)
- Leadership, Operations & Resource management, College of Combat, MHOW, Indore
- Diploma in Weapons management, Pune University

CAREER SYNOPSIS

1) Manager - Supply Chain & Logistics

- Experience in sourcing & vendor management ops worth Rs. 20 Lakhs+ (interstate movement of 500 men & material worth Rs. 20 Cr)
- Reduced transportation costs by 25% by innovative plans.
- Improved working conditions of the Logistics dept by re-inventing SOPs, delegating authority & allotting teams, thereby improving output by 50%
- Extensive Procurement planning, Supply & Demand Forecasting & Inventory Management experience
- Improvised existing Information Feedback system, by cross functional operations improving functionality to 90% from 60%.

2) Operations Manager

- Led a troop of 150 men, in all operational aspects to include people & resources.
- Conducted 120 people's welfare meetings regularly, incl site

visits, for effective handling of grievances, to maintain a sound work culture.

- Simultaneously led two teams of 150 pers each, in the inhumane Siachen Glacier for 3 yrs. Zero loss of life throughout the entire tenure.
- Implemented HR & Admin policies of a unit comprising of more than 550 personnel.
- Reduced manpower requirement to 1/3rd by reorganizing the existing security systems in the unit.

3) Business Continuity

- Surveyed, tested, designed & set up operations ready new locations for relocation, in war time scenario.
- Carried out relief & relocation work after Cloudburst natural disaster in the Siachen Glacier, without hampering daily operations.
- Designed & Proposed reserve induction plan for times of crisis to ensure 100% functionality always
- Led 3 Flood Relief teams, covering entire districts of Kotkapura & Faridkot, Punjab.
- Extensive experience in fire fighting & disaster management drill training.
- Avalanche rescue & training, isolated post survival & acute resource management in hostile environments.

HONOURS & ACHIEVEMENTS

- Circle Head- Within 3 yrs of service, led the Artillery Fire Division in the Siachen Glacier, for resources worth Rs. 200 Crores
- Designed, proposed & approved 3 alternate resource allocation plans, over & above the existing setup, within 3 years of service.
- Designed the logistics supply plan to include ammunition warehousing at 3 different locations.
- Led the regiment hockey team as defending champs from past 3 yrs till date.
- Identified, trained & led the technical fire control team to victory in all competitions (amongst 31 teams), as undefeated Champs, from 2012 till dt.
- Awarded "The most Hardworking Senior College Catholic Student" from 2000-03
- Merit Holder for 3 consecutive yrs in the Zoo & Bot Dept of St Xavier's College.
- "A" grade in the Zoology Honour's programme of St. Xavier's College.



Sujith M V

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Age : 33 years

Experience : 10 years

CORE COMPETENCIES & SKILLS

- Project Planning and Management
- Constructive & Futuristic Thinking
- Resource Management
- Quicker Adaptive Capability

AREAS OF INTEREST

- Heavy Engineering
- Project Management
- Shipbuilding
- Business Development
- Plant Operations

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- Marine Engineering Specialization Course, INS Shivaji, Indian Navy
- Basic Course in Nuclear Biological Chemical Defence and Damage Control including Fire Fighting, NBCD School, Indian Navy
- Course in Leadership & Behavioural Studies, CLABS, Indian Navy
- Bachelor of Engineering, P E T College, MS University, Tamil Nadu

EXPERIENCE SUMMARY

Project Management, New Installations, Material Management, HR Management, Team Leadership, Procurement Logistics, Plant Operations, Training, Administration, Maintenance, Interpersonal Liaison

CAREER SYNOPSIS

Graduate Trainee, Exide Industries Ltd, Hosur, Tamil Nadu (from Jan 2005 to Dec 2005).

- Acquired basic skills of man and material management by exposure to an assembly line manufacturing industrial batteries

Indian Navy (from 06 Feb 2006 to till-date, retiring on 05 Feb 2016)

- Assistant Engineer Officer, Indian Naval Ship Karmuk, Visakhapatnam (Feb 2008 to May 2009) (Junior Level Manager). Responsibility envelope covering day-to-day functioning of the Marine Engineering department involving man/material management and coordinator for repair activities
- Engineer Officer, Indian Naval Ship Mahish, Port Blair, Andaman Islands, (May 2009 to May 2012) (Mid Level Manager). Carried out dual responsibilities of Marine Engineer Officer and Electrical Officer and was instrumental in planning, coordinating and executing major scale refit of the ship, spanning over a period of 11 months. Successfully coordinated various new machinery installations onboard.
- Engineer Officer, Floating Dock Navy-1, Port Blair, Andaman Islands, (May 2012 to Sep 2014) (Senior Level Manager). Played a pivotal role as Engineer Officer in the operation of the Floating Dock which is fully manned and maintained by the Navy. Was instrumental in planning and executing repair/maintenance activities of engineering machinery by close coordination with OEMs and their reps such as Wartsila India, Kubota Japan, ROCHEM India, TVS-JLG India. Exposure to financial logistics by means of involvement in offloading cases for maintenance/new procurement and conclusion of Rate Contracts/Annual Maintenance Contracts.
- Officer-in-Charge, Afloat Support Team (ISVs & FICs), Visakhapatnam (Sep 2014 to till-date) (Senior Level Manager) Played a significant role in planning, coordinating and executing the operational requirements and maintenance aspects of newly acquired Immediate Support Vessels from Spain and Fast Interceptor Crafts from Sri Lanka by maintaining close liaison with ship builders at Spain and Sri Lanka and their representatives in India.

HONOURS AND AWARDS

Commendation by Chief of the Naval Staff



Sumeet Shastry

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Age : 32 years

Experience : 10 years

CORE COMPETENCIES & SKILLS

- Human Resource Management
- Project Planning and Management
- Logistic and Material Management
- Leadership skills
- Team building
- Intrapreneurship

AREAS OF INTEREST

- HR
- Logistics Management and SCM
- Project Management
- Business Continuity & Development

COURSES

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- PGDHRM from Symbiosis University, Pune (2015)
- Certificate Course in Defence & Human Resources Management from Army War College, Mhow (2014)
- Advanced Diploma in Target Acquisition And Guidance from Pune University (2011)
- Diploma in Geo – Informatics from CDAC (Pune) (2009)
- Certificate in Weapon Handling and Weapon Technology from Pune University (2007)
- Diploma in Military Training, Leadership and Operations Management, Officers Training Academy, Chennai (Apr 2005 – Mar 2006)
- MSc Biotechnology* from Mumbai University (2005)
- BSc Microbiology from Mumbai University (2003)

ACHIEVEMENTS

- Black Belt Dan-II in Tae-Kwon-Do. (2000)
- District level hockey participant. (1996 & 2000)
- Captained the College Badminton Team. (2001 - 2003)
- Captained the Regimental Basketball Team to victory (2006 – to Date)
- Captained the Regimental Hockey Team to victory in Brigade Level games. (2006-09)

CAREER SYNOPSIS

1) HR Manager

- Led HR functions of large teams, ensured training, discipline, task allocation, leave planning, documentation, welfare and grievance management and performance appraisals in various capacities (Junior Level Manager to Senior Level Manager).
- Planned Training and Career Guidance Program for newly inducted personnel.
- Ability to develop and manage a team towards the achievement of predetermined goals of the organization
- Ability to impart training in soft skills and target oriented aspects.
- Experienced in carrying out performance analysis.
- Hands on experience in conducting recruitment
- Responsible for training and carried out live firing of Artillery sub unit and maintenance of equipment.

2) Logistics and Supply Chain Manager

- Handled logistics and material management for 600 personnel.
- Managed a fleet of 100 plus vehicles for usage, maintenance and logistical support.
- Prepared standard operating procedures of smoothly running an open air theatre, unit and higher formation canteen to include inventory management, supply management and stocking.
- Transport Fleet and Convoy Management.
- Projection and implementation of drinking water project worth 15 Lakhs at unit location as a station resource.

3) Continuity Change Manager

- Carried out risk/ threat assessment and formulated and executed drills/ procedures for crisis management.
- Ensured high standards of safety and awareness in the unit by implementing safety -management programs and procedures, training of personnel and execution of plans.
- Implementation of continuity systems so as to allow rapid re-assembly of 150 men (incl equipment and materials) during avalanches so as to be ready in 4-6 hrs.
- Effected cost saving upto 30% through dual trade training to mitigate manpower shortage and equipment maintenance.
- Planning and execution of drills and procedures for the unit which negated loss during the 2012 Uttarakhand Flash Floods

4) Operations Manager

- Responsible for deployment of teams and sanitizing threat areas prior to VIP visits.
- Coordination of actual search and rescue operations and exercises for improvement of safety.
- Planned movement of military convoy and deployed security for the same to allow safe passage in J&K.
- Conducted training of 150 plus men with live weapons and ammunition during live exercises in Jammu and Kashmir, Uttarakhand and Arunachal Pradesh.
- Implementation of security systems to augment the existing security of the unit using hardware based technology.
- Team Leader in Siachen Glacier (2009 – 10) – Led a team of 150 personnel into the world's highest battlefield with zero casualties.

5) Disaster and Disaster Relief Manager

- Headed the Regimental Flood Relief team, for the entire district of Kutch, Gujarat. Liaised with Civil officials for speedy and efficient services in times of emergency/ calamities.
- Extensive experience in fire fighting and disaster management drill training.
- Extensive experience in Avalanche rescue and training, isolated post survival and resource management in hostile environments.



Sunil Thomas

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Age : 47 years

Experience : 23 years

CORE COMPETENCIES & SKILLS

- Constructive & Futuristic Planning
- Operations & Security
- Project Planning and Management
- Human Resource Management
- Administration and Training
- Infrastructure & Facilities Management

AREAS OF INTEREST

- HR Management
- Shipping Management & Logistics
- Facility Management
- Hospitality & Hotel management
- Port Management
- FMCG – Operations & Marketing
- Corporate Training, Team Building and Leadership

EDUCATIONAL QUALIFICATIONS

- PG Certificate in Business Management (PGCBM), Narsee Monjee Institute of Management Studies, Mumbai
- PG Diploma in Foreign Trade, World Trade Institute, Mumbai (Logistics Management, Exim Financial Management, Taxation Management, International Marketing).
- PG Diploma in Shipping Management, NarottamMorarjee Institute of Shipping, Mumbai.
- Specialist in Operations Strategy & Underwater Weapons and Sensors, ASW School, Indian Navy.
- Bachelor of Science (Physics Hon), Goa University.

CAREER SUMMARY (INDIAN NAVY)

- 23 Yrs in various Command and Staff appointments
- Commanding Officer & Second in Command of Strategic naval ships. Was instrumental in streamlining operations and assets. Successful completion of tactical tasks and high morale of men therein.
- Executive Assistant to Chief of Staff, Western Naval Command. Was responsible for planning, execution of various command tasks and advised the Chief of Staff on strategic operations and administrative issues
- Adjutant, Indian Naval Academy. Was responsible for ab-initio training of officers including responsibility for discipline, building core competencies and leadership
- Deputy Director, Maritime Warfare Centre and Indian Naval Tactical Evaluation Group. Responsible for formulating tactics

and feasibility trials and checks for the Indian Navy. Programming and planning war games to improve efficiency at the tactical level.

- Officer-in-Charge, **Joint Operations Centre**, Mumbai. Post 26/11 terrorist attacks, was instrumental in setting up a joint operations centre between the Indian Navy, Indian Coast Guard and Mumbai Police. This involved setting up of a cohesive facility with state-of-the-art equipment and formulating Standard Operating Procedures for ease of operations between the three forces. Was responsible for the coastal security of Maharashtra, Gujarat, Karnataka and Goa.
- Commanding Officer and Station Commander of forward area base in the Andaman and Nicobar Islands. Was responsible for vigilance and security of the border area. Was also instrumental in setting up strategic assets and infrastructure. The base is now world class and has been awarded the best base in the Andaman and Nicobar Islands.

EXPERIENCE SUMMARY

HR, Training, Operations & Strategic Planning, Coordination between various agencies, Project Management, Leadership and Motivational roles, Team Building, Strengthening Organisations successfully.

HONOURS & AWARDS

- Commended by the Commander-in-Chief for outstanding professionalism and courage
- As Commanding Officer, the unit was awarded 'best strategic unit'.

PAST RECRUITERS AT NMIMS

Corporates have become increasingly aware of the unique 'Value Proposition' offered by ex-service personnel. Some of the organisations which have benefitted from this valuable resource have been included here. The above representation is only indicative and not all-inclusive. Many other businesses (not represented here) also have former defence officers on their rolls and are appreciative of their significant contributions.



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Business Management Program

For Armed Forces Officers 2015

The 20 Winning Proposals

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